

## Terms & Conditions:

1. Participation in the event will be confirmed through E-mail.
2. Entry to seminar on "First Come First Served Basis".
3. Exhibitors will have to make their own arrangements for display of products and security.
4. Exhibitors are liable to pay compensation for only damage to the furniture, fittings and any other property caused due to their negligence.
5. Smoking is strictly prohibited in the campus.
6. Director reserves all rights to change the venue, stall position/allotment etc., which will be a binding to the exhibitors.
7. Participation is Free with prior intimation.

Date: \_\_\_\_\_ Signature of Applicant with Seal \_\_\_\_\_

## Tentative list of Participating PSUs, Central Govt .Org & Financial Institutions



# Entry: Free



## VENDOR DEVELOPMENT PROGRAMME



**10<sup>th</sup> & 11<sup>th</sup> January, 2023**  
**10.00am to 6.00pm**

**Venue:**  
**FTCCI, Ground floor, Hyderabad**

**ORGANISERS**  
**MSME - DEVELOPMENT & FACILITATION OFFICE, HYDERABAD**  
 In Association with  
**The Federation of Telangana Chambers of Commerce and Industry, Hyderabad**

**FOR MORE DETAILS PLEASE CONTACT:**  
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## PROGRAMME

MSME Development & Facilitation office, Ministry of MSME, Government of India, Hyderabad and Federation of Telangana Chambers of Commerce and Industry, Hyderabad are jointly organizing two days Vendor Development Programme on 10<sup>th</sup> & 11<sup>th</sup> January, 2023 at FTCCI, Ground Floor, Hyderabad.

The objective of the programme is to provide vendor opportunities to MSEs with CPSUs, Government agencies and State Govt. large industries. The participating PSUs would display their required components & items which would be outsourced from MSEs and the potential MSEs can enroll themselves as Vendors with particular PSU. Government of India has introduced "Public Procurement Policy" for procuring minimum 25% of their stores/services from MSEs by CPSUs and Government Departments. Micro & Small Enterprises with the experience and expertise in their respective fields would be in a position to manufacture and supply quality products to their mother units.

This Vendor Development Programme will provide a suitable forum for the buyers and sellers to interact with each other for establishing business and fostering long term relationships for the supply of required material. MSME-DFO will be providing Stalls to Central CPSUs, Government Departments and large Institutions. Around 1000 Vendors/MSEs are expected to visit the Exhibition. During the Technical Sessions, the PSUs will give presentations about their requirements, tender process, etc. and a Buyers-Sellers Meet will be concurrently organized wherein MSEs and large industries can interact and forge mutual marketing linkages.

Apart from the exhibitions & B2B meetings, workshops

on Public Procurement Policy, Purchase Preference under "Make in India" Policy, Govt. e-market (GeM), TreDS, Zero Defect Zero Effect (ZED) Certification, MSE-CDP scheme, procurement and marketing support to Start Ups in Govt. purchases and other latest policy initiatives of Govt. of India are also proposed as part of the VDP. This programme provides an opportunity to interact with the experts and MSMEs in the above areas.

All the interested parties are invited to participate in the VDP on 10<sup>th</sup> & 11<sup>th</sup> January, 2023 at FTCCI, Ground Floor, Hyderabad and make the event a grand success.

### AIMS & OBJECTIVES:

1. To develop potential MSEs as Vendors for Central Govt. and CPSUs, State Govt. Department including Large & Medium enterprises
2. To bring Govt. Depts., PSUs, Large Industrial House, MSEs and other on a common platform for business promotion and Industrial development.
3. To show the strength and competitiveness of MSEs.
4. To Develop match making ties between buyers and sellers.
5. To provide opportunities to identify various potential products for development, indigenization, marketing sources.

#### The product classification mainly will be as follows:

- (i) Automobile products
- (ii) Fabricated items, stainless steel & C.I. Components
- (iii) Casting & forging items
- (iv) Machine components
- (v) FRP Components, Chemical & Allied Products
- (vi) Electrical & Electronics products
- (vii) Rubber, plastic, FRP Hardware and Misc. Items
- (viii) General stores
- (ix) Print and Packing etc.



Government of India  
Ministry of Micro, Small & Medium Enterprises

### VENDOR DEVELOPMENT PROGRAMME

at  
*FTCCI, Ground Floor, Hyderabad*  
on  
*10<sup>th</sup> & 11<sup>th</sup> January, 2023, 10.00am to 6.00pm*

#### Registration Form

Name & Address of the Unit / Organization

Name & Designation of Contact person

Phone / Mobile

Fax No.

E-mail

Name of products / Services / Mfg. /Purchasing / Other

Micro/Small/ Medium / Large / Other

Entrepreneur Category :

SC  ST  Women  PH  Other